

## SELF ASSESSEMENT

strictly confidential

Date of self assessment: \_\_\_\_\_

Compagnie Francaise D'Assurance Pour Le Commerce Exterieur SA Niederlassung Austria is a member of the Coface Group, Paris, one of the world's leading credit insurance groups. Your documents will be treated in strict confidence; they are merely used as the basis for a credit decision to be taken by the Coface Group.

### I. GENERAL DETAILS

Company name		
Street / PO Box		
Postcode / Town		
Contact person	Name	Position
Telephone		
Fax		
e-Mail		
Homepage		
VAT No.		
Commercial Register No.		Court
Balance sheet/Business assessment	<input type="checkbox"/> enclosed <input type="checkbox"/> link to homepage <input type="checkbox"/> will be supplied by _____	
Industry/Main business areas		
(with share of revenues)		
Export share	Export share in total revenues	
Establishment / Legal form	Date established	Legal form
Liabile sum		
Managing director		
Shareholders / Partners	Name	Shareholding
	Name	Shareholding
	Name	Shareholding
	Name	Shareholding
Member of a group of companies		Profit transfer <input type="checkbox"/> no <input type="checkbox"/> yes
Number of employees	Trend <input type="checkbox"/> rising <input type="checkbox"/> constant <input type="checkbox"/> falling	



## II. FINANCIAL INFORMATION

	Bank 1 (main bank account)	Bank 2	Bank 3
Bank accounts			
Name of bank			
Town			
Bank sort code			
Contact person			
Amount of overdraft facility			
Borrowing (monthly average)			
Securities for overdraft facility			
Amount of long-term loans			
Outstanding value of loans			
Residual term of loans			
Securities for loans			
Market value of land stated on balance sheet	<input type="checkbox"/> Expertise from year _____ available		
Assets not stated on balance sheet			
Guarantees			
Use of guarantees			
Securities for guarantees			
Have accounts receivable been assigned	<input type="checkbox"/> no <input type="checkbox"/> yes	<input type="checkbox"/> no <input type="checkbox"/> yes	<input type="checkbox"/> no <input type="checkbox"/> yes
Stock transferred by way of security	<input type="checkbox"/> no <input type="checkbox"/> yes	<input type="checkbox"/> no <input type="checkbox"/> yes	<input type="checkbox"/> no <input type="checkbox"/> yes
Is there a domestic credit insurance policy	<input type="checkbox"/> no <input type="checkbox"/> yes, with: _____		
Co-operation with management consultants	<input type="checkbox"/> no <input type="checkbox"/> yes, with: _____		



III. BALANCE SHEET INFORMATION

Fiscal BS  Commercial BS  Status as of \_\_\_\_\_ Figures in TEUR

ASSETS		Cut-off date	Previous year	LIABILITIES		Cut-off date	Previous year
A. Outstanding contributions				A. Capital stock			
B. Intangible assets				Subscribed capital			
C. Fixed assets				Capital reserve			
Land and property				Revenue reserve			
Machinery/Furnishings				Retained profits/accumulated losses brought forward			
Financial assets				Net income/loss for the year			
Other				-			
Total fixed assets				Total capital stock			
D. Current assets				B. Special item with equity character			
Raw materials and supplies				C. Accrued liabilities			
Work in progress				Thereof for pensions			
Finished goods				D. Liabilities			
Payments on account				Due to banks (residual term of less than 1 year)			
Accounts receivable				Due to banks (residual term of more than 1 year)			
Due from affiliated companies				Trade accounts payable			
Due from shareholders				Notes payable			
Other accounts receivable				Due to affiliated companies			
Securities				Due to shareholders			
Checks, cash on hand and in banking accounts				Advances from customers			
Total current assets				Total liabilities			
E. Prepayments and accrued income				E. Deferred income			
F. (Loss not covered by equity capital)							
Balance-sheet total				Balance-sheet total			



Profit and loss account	Cut-off date	Previous year		Cut-off date	Previous year
1. Sales revenues			10. Investment income		
2. Change in inventories	+/-	+/-	11. Interest income		
3. Other operating income			Interest expenses	-	-
4. Cost of materials/purchased services	-	-	12. Depreciation of financial assets	-	-
5. Gross profit			13. Result from ordinary activities	+/-	+/-
6. Personnel expenses	-	-	14. Extraordinary expenses	-	-
7. Depreciation of fixed assets	-	-	Extraordinary income		
Depreciation of current assets	-	-	15. Transfer to/reversal of reserves	+/-	+/-
8. Other operating expense	-	-	16. Taxes	+/-	+/-
9. Operating result	+/-	+/-	17. Net income/loss for the year	+/-	+/-

#### IV. OTHER DETAILS

Events of significance after the cut-off date			
Sales development for the current year	<input type="checkbox"/> Business assessment ist enclosed		
Development of results in current year	<input type="checkbox"/> Business assessment ist enclosed		
To what amount have orders been received	How long will these secure capacity utilisation		
Investments	Reporting year	Planned Investments	
Are prices calculated on a regular basis	<input type="checkbox"/> no <input type="checkbox"/> yes, at intervals of _____		
Have the evaluation methods changed in the past 2 years	<input type="checkbox"/> no <input type="checkbox"/> yes, if yes please elaborate		
Are future developments shown in a planning calculation	<input type="checkbox"/> no <input type="checkbox"/> yes		
Depreciation method for fixed assets	<input type="checkbox"/> straight-line <input type="checkbox"/> declining-balance <input type="checkbox"/> special dep.		
Do you have your own procurement conditions	<input type="checkbox"/> no <input type="checkbox"/> yes    If „yes“ please enclose		
How high is the share of revenues with the public sector			
Payment target with suppliers	Average payment target in days	Actual payment target in days	
Payment target with customers	Average payment target in days	Actual payment target in days	
Who are the biggest suppliers	Share of revenues		Share of revenues
	Share of revenues		Share of revenues
Who are the biggest customers	Share of revenues		Share of revenues
	Share of revenues		Share of revenues
Who are the main competitors			
Changes in legal form	Important measures in the past/current year		
Planning for regulation of company successor	<input type="checkbox"/> no <input type="checkbox"/> yes, following:		
For the following risks there is sufficient insurance cover	<input type="checkbox"/> Disruption of operations <input type="checkbox"/> Fire <input type="checkbox"/> Burglary, theft vandalism		<input type="checkbox"/> Loss of accounts receivable <input type="checkbox"/> Business and product liability <input type="checkbox"/> Environmental damage

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