



QUESTIONNAIRE COFACE CREDIT INSURANCE

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1. DATA ON COMPANY

Company name _____

Street, Number _____

Postal code _____ City _____

Country _____ Homepage _____

Telephone _____ Fax _____

Full corporate purpose _____

Sector of activity _____

Registered
NACE code(s) _____

2. CONTACT PERSON

Contact person _____

Function/Position _____

e-Mail _____

Telephone _____

3. REVENUES

Revenue	Domestic (absolute figures or %)	Foreign (absolute figures or %)	Total (absolute figures)
Revenues year before last			
Revenues last year			
Expected revenues current year			



4. THE INSURANCE SHOULD COVER THE FOLLOWING COUNTRIES

Country	Revenues - last year (absolute figures or % of total turnover)	Expected revenues - current year (optional)	Number of customers
1.			
2.			
3.			
4.			
5.			
Others			

5. NUMBER OF CUSTOMERS CLASSIFIED BY ACCOUNT BALANCE

Balance per customer	Number of customers	Total balance (end of last month)
Up to EUR 500		
EUR 500 to EUR 10,000		
EUR 10,000 to EUR 50,000		
Over EUR 50,000		

6. NUMBER AND AMOUNT OF DEFAULTS (BANKRUPTCIES) IN RECENT YEARS

Year	Net defaults (from bankruptcies)	Number of cases	Largest default (name and amount)
Current year			
Last year			
Year before last			

7. TOTAL BALANCE AT THE END OF EACH QUARTER IN THE PAST YEAR

I. Quarter		III. Quarter	
II. Quarter		IV. Quarter	

OR AVERAGE DAYS OF RECEIVABLES OUTSTANDING _____



8. TOP 10

Please list your ten largest customers, including the latest account balances.

Customer (name and address)	Current balance	Sector
1.		
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9.		
10.		

OPTIONAL ADDITIONAL INFORMATION

(This information is not absolutely necessary, but facilitates the calculation of your offer.)

9. PAYMENT TERMS (TIME REQUIRED FOR PAYMENT IN DAYS)

	Agreed	Actual	Maximum
Austria			



Export countries			
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10. DOES YOUR COMPANY CURRENTLY HAVE CREDIT INSURANCE?

	Since	Cancellable on	Cancelled
Austria			
Export countries			
If YES, with which company			

11. PLEASE SEND ME AN OFFER FOR CREDIT INSURANCE WITH PROTECTION AGAINST

- Default
- Protracted default
- Delayed payment and collection
- With coverage of existing receivables

12. DUAL-USE ITEMS AND/OR MILITARY GOODS OF YOUR COMPANY

Dual-use items are defined as industrial goods, software, technology, and cryptology, likely to be diverted from their intended (peaceful) uses. Those items are therefore sensitive goods that, in most cases, are intended for civilian applications, but which can be used for military purposes. As such, the export of such dual-use items must be authorized by the competent authorities.

Type of products and/or services concerned by the contract	
Are those products and/or services dual-use items and/or military goods?	<input type="checkbox"/> YES <input type="checkbox"/> NO

If NO	Coface must be notified in case where the nature of products or services concerned has changed during the relationship management and is now related to dual-use items and/or military goods.
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<p>If YES Confirm that you have an export authorization or any equivalent legal document ¹</p> <p>As a matter of information:</p>	<p><input type="checkbox"/> YES <input type="checkbox"/> NO</p>
<p>- For SINGLE RISK policy</p>	<p>You are required to provide the export authorization <u>attached to this document</u>, at the on-boarding.</p>
<p>- For any other Coface products</p>	<p>You are required to provide the export authorization before Coface processes any payment.</p>

We hereby agree (also in the sense of the General Data Protection Regulation (GDPR) as well as of all other valid data protection provisions) to the request by Compagnie Francaise D'Assurance Pour Le Commerce Exterieur SA Niederlassung Austria for the transmission of personal data on claims filed in connection with our previous insurance contract and authorise our previous credit insurer to pass on this information to Compagnie Francaise D'Assurance Pour Le Commerce Exterieur SA Niederlassung Austria.

We agree that this application shall form the basis for an offer to be made by Compagnie Francaise D'Assurance Pour Le Commerce Exterieur SA Niederlassung Austria. Furthermore, we declare that the above statements are true and complete to the best of our knowledge and belief. We also agree to the use of this personal data by the Coface Group for internal purposes.

Place, Date

Authorised Signature

¹ Coface will reserve the right to check the validity of the exportation license with regards to the nature of the items and the country where the items aim to be exported.